

Solutions for Flight School Students

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3
The three reasons you might **not** become a **pilot.**

What some flight schools may not tell you.

Becoming a pilot will be one of the most rewarding achievements of your life.

When you become a pilot, you'll be a pilot forever . . . your pilot certificate never expires!

So . . . why do so many people start flight training, only to drop out or drift away without finishing?

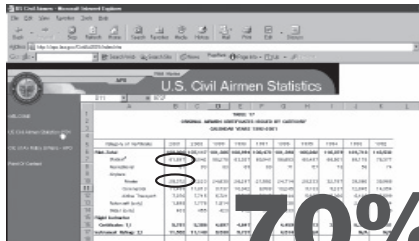
70% Student Drop Out Rate



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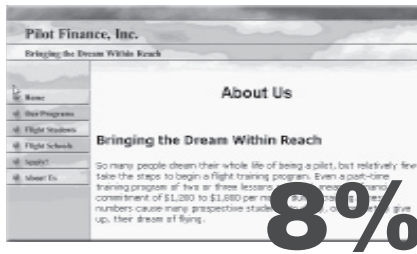
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Information about the number of Student Pilot and Private Pilot certificates issued is available on the FAA's website. Take a look at the numbers . . .



70%
Drop out rate

FAA statistics over the years show 54% of those that obtain a Student Pilot Certificate DROP OUT before becoming a Private Pilot. But many new students begin their training BEFORE obtaining a Student Certificate — it's required only for solo. So the REAL drop out rate HAS to be higher. Most industry sources agree that the actual drop out rate is 70% or more!



8%
Pilot Finance drop out rate

It's true! 92% of ALL Pilot Finance customers complete their training program! This is the actual record of ALL Pilot Finance customers since our flight training finance programs were first offered.

Start with your eyes wide open . . .

TIME: Do you have enough?

You have probably heard that flight lessons are 1-2 hours long. At most flight schools, that's the case. But with travel time, preflight activities and postflight briefings, each lesson could easily consume three or more hours of your day!

More importantly, to get the most out of every lesson, you must prepare! Preparation includes reading, learning and practicing. On average, two or more hours before each lesson is recommended. If you short-cut your prep time, your training will take longer. And it will cost you more!

EXPECTATIONS: Are yours realistic?

Flight lessons are fun and exhilarating. But at times, they will challenge you. You'll be amazed how much there is to learn! Be prepared to study between lessons.

Almost anyone, of any age, can become a pilot. And YOU can too. But consider this . . . only about 1/4 of 1% of us have earned a Private Pilot certificate. *That's all!* You are about to join an elite group. Start out with a *firm* commitment to do the work, see it through, and achieve your goal. If you do that, you *will* succeed!

Don't become a statistic. You *will* achieve your dream if you:

- *plan* enough time for lessons and preparation;
- *expect* to have fun, and to work hard too;
- *finance* your training, or set *all* the money aside.

MONEY: Is it *all* set aside and available?

Money. It's the biggest reason you may not finish your flight training. Your checkbook balance may get a little low. Your credit card balance may get a little high. Other expenses may, and *will*, pop up unexpectedly. So you might delay your next lesson and wait for "a better time." "A better time" may never come. The dropout statistics tell the story (*see the panel at left*).

Clearly, the FAA numbers tell you that pay-as-you-go training DOES NOT WORK. Financially and mentally, you start out with two strikes against you. Should you spend thousands of dollars and hours of your time, knowing there is only a 30% chance you'll succeed?

Pilot Finance, Inc. offers flight training finance programs designed to make certain you succeed.

Our extremely low drop out statistics tell the story. And with Pilot Finance:

- you are fully protected if you need to discontinue training for *any* reason;
- you will never pay any origination fees or prepayment penalties.